

Company Overview



At A Glance

Founded: July, 2001
Headquarters: San Jose, California
Employees: 325
Funding: Tako Ventures LLC
CEO: Mike Workman
Mascot: Clams [visit his website](#)

What Analysts Say

Pillar's customer traction rate is tremendous - and more impressive is how quickly customers are realizing value and adding-on. I think it's fair to say the company is on to something, and the timing couldn't be better.

- Steve Duplessie, Founder/Senior Analyst,
Enterprise Strategy Group

The Leader in Application-Aware Storage.

Storage is serious business. The world is relying more and more on application uptime and access to its data—from business databases, company web sites, hospital records, business continuance processes, and more. Add data-retention regulations and the 24/7 expectations of the internet to the mix, and the need for uninterrupted high-performance storage is more intense than ever. But better storage doesn't have to mean more management overhead. Enter the Pillar Axiom™.

The Pillar Axiom

The Pillar Axiom has created quite a stir in the storage industry. It's the most efficient system you can buy, using the least power per GB of storage than any other in the industry. It also has the highest utilization rates, with rates that are twice the industry average. And now, the Pillar Axiom is the first storage system in the industry that is truly application-aware without requiring extra plug-ins or add-ons, allowing the system to be provisioned just like data centers provision their virtualized servers.

And the icing on the cake? Deploy and configure a Pillar Axiom, then it will automate many of your storage management processes. It's the closest thing to "set it and leave it" in the storage industry.

Driving down your storage costs

Even with this added functionality, the Pillar Axiom 600 application-aware storage system drives down acquisition and operating costs by allowing you to:

- **Buy less storage.** If you could use 40 to 80% more of your storage system, then that's fewer systems that you have to buy. And when you need more storage—you can scale the Axiom to over 800TB of raw capacity.
- **Provision your storage like you provision your servers.** No more complex forecasting. No more array read/write cache rebalancing to match changes in application workload.
- **Rely on dynamic provisioning of resources.** Consolidate your storage on the Axiom with dynamic provisioning based on application needs, then storage silos are a thing of the past.
- **Dump the dinosaurs and consolidate.** How many old-style storage systems are using up power, space, and management resources in your data center? With utilization rates as high as 80%, you can consolidate your existing storage on an Axiom and still handle multiple disk types and protocols.